



## MOTUEKA GOLF CLUB

### MINUTES OF THE ANNUAL GENERAL MEETING HELD IN THE CLUB HOUSE ON MONDAY 21<sup>st</sup> NOVEMBER 2016

**Present:** President Peter Johnson presided over the meeting.  
Emily Greenhough, Secretary  
Geoff Milnes, Treasurer

N Westrupp, S Johnson, S Hall, J Thomson, B Thomson, A McKenzie, T Fleming,  
D Anderson, N Van Leeuwen, E Martin, L Bixley, H Heal, B Heal, R Guild, D Graham,  
N Binns, M Inwood, T Appelman, B McKay, J Overall, R Harman, B Walker,  
A Brookes, K Armstrong, J Armstrong, P Hay, E Hay, I Hawker, R Hawker, J Frater,  
R Vincent, P Vincent, D Peters, P Fitzgerald, B Agnew, R Edwards, L Goodall, K Fell,  
B Riordan, P Neal, T Mickell, C Mickell, V Drummond, B Bradley, M Rayner, K Lally,  
Sandra Johnson, G Taylor, I Fell, M Webby, G Latimer, S Drummond, D Holgarth,  
D Powell

**Apologies:** P Taylor, A Lawrence, J Lally, D Neal, G Johnson, R Frater, J Bawtree,  
A & D Hamilton

***Moved apologies be accepted: N Westrupp    Seconded: S Drummond Carried***

#### **Bereavements:**

The President asked all members to remember those past members who have passed away during the past year:  
Carol Brook, Eric Inwood, Hector Crichton, Derek McKay

#### **Minutes:**

The Minutes of the previous Annual General Meeting having been posted on the Notice Board for 3 months following the meeting held on the 9<sup>th</sup> of November 2015 be taken as read and moved to be a true and correct record.

***Moved: D Peters    Seconded: R Edwards    Carried***

#### **Reports:**

##### **Presidents Report – Peter Johnson -**

It is my pleasure to present this third report as your president. We have had another very successful year in all respects and I will go into that in more detail shortly.

Firstly, and most importantly, I wish to acknowledge the many people who make our club what it is. To my Management Committee, elected officials and all those who serve on our various committees, thank you for your commitment and energy. To Nick and Ian thanks once again for the tremendous job you do. As I have said many times we are lucky to have you both. The presentation of the course is an absolute credit to you. To the energetic, if slightly geriatric Woodies, you have all once again put in a tremendous effort on the course and complimented the work done by Nick and Ian. To have raised close to \$10,000 in wood sales is just incredible and a significant financial contribution to the club. To our members who assist with course

presentation a huge thank you. The ladies who do a great job on the gardens and a special thanks to John Frater and Peter Cederman for the assistance they give with the mowing. To our caterers Robert, Rachel and Jenny thanks for the great work you do, not only in providing food and manning the bar but also for the friendly way in which you welcome our visitors. Most importantly, from my perspective, I again want to thank Shona for the huge contribution she makes to our club.

To our major Sponsor NBS and our many supporting sponsors I thank you for your ongoing loyalty. We are so lucky to have such a great group of sponsors and I encourage you all to support them. More than ever it is so important that we show them the loyalty that they so generously give us. Sponsorship can never be taken for granted.

To all our members who represented the club in various competitions congratulations to you all. Well done to the Ladies Pennant team who performed well at the district finals in Westport and special congratulations to the Sloan team who once again won the trophy. The seventh time in ten years.

The years fly by so quickly that we are inclined to forget what we have achieved but I want to spend a moment reflecting on our achievements over the last twelve months.

In December we invested \$25,000 purchasing our Sand Turfer. This followed the \$35,000 we spent purchasing a new tractor the previous year. The Sand Turfer has proved to be an incredibly good investment. It has taken our greens to a new level which was particularly evident over the winter months. Nick assures me that we haven't seen anything yet!

Earlier this year we erected two practice nets which have proved very popular with members and visitors alike. I want to acknowledge Rebecca and Roar Kristofferson from Bayleys Real Estate for the generous sponsorship they provided for this initiative.

We have continued to selectively remove trees from the course while at the same time continuing our tree replacement programme. None of this happens by chance, apart from trees that are damaged by nature, all work is discussed and approved by our Greenkeepers in consultation with our Vice President, Bryan Mckay. In addition we often consult with the TDC Arborists

Our kitchen has had a face lift over the last twelve months. Badly needed new vinyl has been installed. We now have a new cash register and reconciliation system and we have a new food display unit.

Less obvious, but just as important, is the work that we have done in the Health and Safety area. We have made a lot of progress over the last twelve months and in the current risk adverse environment we will need to continue to give this our full attention. We all share the responsibility to identify risks that arise on our course.

The membership of our club continues to grow. At the end of August 2014 we had 309 members, August 2015 338 members, at the end of August this year our membership stands at 362. That's a 10% increase followed by a 7% increase. These figures exclude our summer members. This hasn't happened by chance and is a combination of two factors. Firstly, and very importantly, our ability to retain members. Inevitably we lose members when subs come due each year but we have been able to offset this by offering our members options such as Summer or Winter memberships and the nine hole option. The second element is the way we welcome prospective members to our club. This is really "The Friendliest Club in the Top of the South" in action. Our ability to make people welcome and comfortable in our club environment is critical to our long term success. We can have the best course in our area but without the ability to make new members feel comfortable we are not sustainable. So to our many members who go out of their way to chat to new members, and indeed, green fee players I say thank you. You are making a difference. Above all else the ability to continue to grow our membership is our most critical success factor. There is one other success factor that is less obvious and that is the growing reputation of our course. It is very clear to me, from the many conversations I have with Green Fee players, that this is becoming very evident. This will also offer us increased opportunities in the future.

And now I come to our financial performance. Our treasurer, Geoff Milne, will go into this in more detail but I can't resist making a few comments. Firstly in my humble opinion, having viewed thousands of balance sheets over the years, I believe we have produced a simply outstanding financial result. All our main revenue streams are significantly up. Our costs are also up but to a lesser extent in comparison to revenue. Our cash position is also very strong. So you may well ask the question "What is a satisfactory profit?" And the answer in my view is "It depends". Our strategic plan over the next three years has the club replacing three major pieces of machinery, all of which are nearing the end of their useful life, all of which are expensive. So a strong profit performance now sets us on the road to achieve that goal. The alternative is expensive repair bills, deteriorating mechanical performance, the possibility of taking on debt and/or a declining standard of the course. Outcomes that none of us would find appealing. So coming back to the "It depends", my answer is that the result we have achieved is highly satisfactory in relation to our strategic goals.

So, to wrap up, we have a club that is financially sound, we have a course that is simply outstanding and we have a membership who are engaged and welcoming to new members. Plus we have only had a nominal increase in subscriptions over a twenty four month period. We are all aware of the challenges facing our game worldwide but I would have to say that it doesn't get much better than this. The Motueka Golf Club performance in 2016 would be the envy of most clubs, not only in New Zealand but worldwide.

From my perspective it has probably been the most satisfying of my three years as your president from a number of perspectives, clearly I have mentioned some of these in my report, likewise some I haven't. Suffice to say that it has been a privilege to work with such a group of enthusiastic and capable people.

As mentioned earlier it is my pleasure to present this 2016 Presidents report and I am happy to take questions from the floor.

***Peter moved the adoption of the President's report – B McKay Seconded  
Carried***

### **Green Keeper's Report – Nick Van Leeuwen -**

A year with its ups and downs, with the main down been the weather which has really been against us, especially in the last four months.

On a positive note, our new practice of sanding and verdi draining has really made a massive improvement of the quality of our greens. In the past the first thing that would close the course was the greens, but as you have seen in the last few months they have held up really well. The greens have drained well and also the former surface has allowed for better quality of play when at the same time last year we were playing on rolled mud. We are now in the process of coring which all going well will be the last for some time which will make the players a lot happier. This coring will allow us to re seed some of our move average greens and get them to a level the same as the better ones. Once we have achieved this our top dressing and aeration programme will more than do the job. I would also like to say a massive thank you to the management for supporting the move to this, it makes my job a lot easier when I have the support from the powers at be. Also the helpers we have on the course, which there are far too many to mention, a massive massive thanks! You are what makes this place a real gem, from tee to green. I believe that if we keep heading down the path that we are on, we will really start to make a name for ourselves. This report is short and sweet but feel free to ask away if you have anything on your mind and lets hope the next 12 months brings a lot more sunshine.

*Peter Neal – asked if we can you cut down watering the fairways during summer.  
Nick noted that there is a fine line using the system correctly so the grass does not die and they use the bare minimum to keep it green all year around.*

***Nick Moved the greenkeepers report be adopted – J Frater Seconded  
Carried***

### **Financial Report – Geoff Milnes –**

Lengthy discussion of accounts and the financial performance.

House – the bar percentage is very acceptable, the folk in the kitchen do such an incredible job. Thank you to them out the back in particular. Raffles and social well up on last year

Subscriptions, Dollar value is up 15% increase. Geraldine provides a lot of information to committee and she is doing a fantastic job and very efficient chasing up overdue subs.

Green fees up 25% increase.

Donations are a bit higher than normal, mainly with the kitchen flooring and nets.

Match is similar to last year.

Interest received, it is great to be getting any interest in a year.

Sale of timber is amazing. Well done woodies.

Insurances have gone up marginally. Peter and I had time involved with AON including a new valuation done of all buildings for insurance purposes, total figure we were insured was for 1mill. We are now covered for over 1.5mill.

Over the past three years the large cash profit has allowed us to buy the John Deere in 2014, we bought the sander this year, our cash position will allow us to continue our machinery replacement programme. All in all, very satisfactory results.

Geoff thanked the committees as a group and in particular Peter and Shona for all their hard work.

***Geoff moved the financial report approved – B Riordan Seconded Carried***

**CLUB SUBSCRIPTIONS –** Rob Guild put the motion to a \$10 increase across the board with all the exclusion of 9 hole membership to increase \$20.00

***Irene Fell Seconded. Carried***

**ELECTION OF OFFICERS**

		<b>Moved</b>	<b>Seconded</b>	
Patron	Sir Patrick Goodman			<i>Carried</i>
President	Peter Johnson	N Westrupp	B Holden	<i>Carried</i>
Vice President	Bryan McKay	I Fell	J Inglis	<i>Carried</i>
Club Captain	Kevin Armstrong	J Armstrong	B Agnew	<i>Carried</i>
Vice Club Captain	Tony Fleming	M Inwood	P Johnson	<i>Carried</i>
Ladies Club Captain	Melva Webby	S Lepine	S Drummond	<i>Carried</i>
Match Chairman				
Vice Chairman	Rex Edwards	S Johnson	I Buchanan	<i>Carried</i>
Committee	Kevin Beach Richard Bullock Alan Barbara Alan Brookes Richard Potepa	R Bullock P Johnson P Johnson P Johnson T Fleming	P Johnson R Harman L Kelly K Armstrong P Johnson	<i>Carried</i>
House Chairperson	Rob Guild	D Graham	N Westrupp	<i>Carried</i>
House Vice Chair	Barrie Walker	R Guild	N Van Leeuwen	<i>Carried</i>

Committee	Luke Sturgeon	R Greer	D Beveridgge
	Nathan Binns	R Guild	D Graham
	Daryl Graham	N Westrupp	R Guild
	Jan Overall	J Patching	R Guild
	Roger Harman	R Guild	J Overall

*Carried*

Peter recorded his disappointment at no nominations for match chairman, this is a critical role in the club. We are lucky to have Rex as the vice chairman. There were no nominations from the floor after offered by Peter.

Call for nominations be accepted. Paul Hay/Seconded by Barrie Walker Carried

### **GENERAL BUSINESS**

- 1) Irene fell – Raised the hard copy of programme book and how she would like this again next year. Doug said the match committee will do a smaller version this coming year which will hold officials at start, programme for year and also last years winners. There will be no adverts. This will come out, crossed fingers end of December.
- 2) Bryan McKay thanked the greenkeepers and the non elected officers. They have been a pleasure to work with.
- 3) Daryl Graham – Windows and doors the golf club have been donated by Bruce Miller. What are the plans for these, are we going to be looking at renovations on the clubhouse. Peter replied that we have it on our “to do list”, it will have serious consideration and it is something we want to do as and when we can afford to We have had a good year, however with major expense items coming up, eg fairway mower and surrounds mower. It means shuffling priorities.
- 4) Barrie Walker said the new strategic plan is now available on the noticeboard.
- 5) Rex Edwards – queried the levies we pay to Tasman Golf and how the survey into value from Tasman Golf was going. Kevin updated us that the survey results have been received, they surveyed clubs and members with 174 individuals, and 9 clubs participating in this. To give you an idea the frustration by majority, on average the result when asked to rate Tasman Golf from 1-10, the average score was 2.6, so there is a high degree of dissatisfaction. The report should be finished and presented in the next 3 or 4 weeks.
- 6) Paul Hay – Firstly thanked Rex and other match committee members for the emails to members, keeping us in touch.

Secondly Paul raised his concerned over the drainage on 10/11 holes with the sand bar erosion. *Peter spoke to this, hopefully we will look at some alternative ideas in summer. The erosion is a huge threat to us, we will discuss at the next meeting about the purchase of pumps and do pumping on regular basis, we have been to the council but have had no success with this.*

7) Brad heal – Junior Golf, we need to look at development plans for juniors and using the Goodman Family money. Brendon is doing small amounts on Fridays but would be good to see a larger scale of coaching for juniors.

8) Hayden Heal – I would like to introduce a 3man team for Motueka members to play in (similar to the old Tasman cup format) as a trial to start with, no handicap limit but try get more seniors and juniors involved again, match play off the stick 2 rounds played once a month on Sundays. It would continue over winter to keep playing more consistent. With no avenue for the juniors I would hope this would be a path way for them. I am happy to help out with organising this programme/tournament. Suggest a trophy at the end, someone to sponsor and at the end everyone can go out for dinner.

9) Tania Appelman – adding to the juniors discussion, Brendon has taken on this job and he does a great job, however he needs some more help now. There are some older children that need to be taken out for a few holes and then he still has little and then baby ones, if anyone is able to come and help we could split groups into 3 it would be much appreciated.

10) Certificates were given out for the 2016 rules course to Verna Drummond, Doug Anderson and Kevin Armstrong.

As there was no further business the President thanked everyone for attending and advised coffee, tea were available. The meeting closed around 8.05 pm.

These minutes will be posted in the Club House and on the Club Website for perusal by members unable to attend the meeting. They will be verified at the 2017 Annual General Meeting.

**Signed.....**

**Peter Johnson  
President**

**Date:.....**

**These minutes are unconfirmed until the next Annual General Meeting in November 2017.**